2026-2028 Request for Proposals
SKAGIT COUNTY HOMELESS CRISIS RESPONSE SYSTEM

Attachment B: Proposal Narrative Questions

Organization	
Project Funding Category:	
Name & Title of Person completing attachment:	
Email address	

Please provide narrative responses to the questions below, with each response not exceeding 200 words.

Proposed Scope of Services
1. Describe the proposed scope of services for this program.

2. Which population(s) will be targeted for services?

3. What is the geographic service area for this program?

4. If this program is a past recipient of funds, what changes—if any—are proposed to the service delivery methods?

5. If this proposal represents a new line of business for the organization, describe the rationale for entering the field in Skagit County.

6. To what degree will the organization rely on Coordinated Entry to fill service openings?

7. Describe the scope and nature of outreach activities, if applicable.

8. What days and hours is the organization available to meet with clients, and during what days and hours can staff be reached in the event of an emergency?

9. Describe how the program operates as a low-barrier service, including any areas where practices may vary from the Washington Department of Commerce's low-barrier service delivery guidelines.

10. For Shelter and Transitional Housing programs, how will vulnerability assessments be completed in a timely manner, and how will the results be used to inform service strategies?

Service Coordination and Health Integration

1. To what degree will this program coordinate services with other social, health, or homeless service providers, and what past successes has the organization demonstrated in collaborating to serve vulnerable clients?

2. How does your program use data to understand unmet needs and make data-driven decisions?

3. Does the organization have any written agreements, contracts, or memoranda of understanding (MOUs) that demonstrate mutual intent to coordinate service delivery in Skagit County? If yes, please describe.

4. How does the program inform clients about available health and behavioral health services, and how does it support connections to those services, including warm hand-offs, to other providers?

5. Has the organization explored the potential to bill Medicaid for any health-related services provided through this program? If yes, please explain.

Organizational Capacity

1. Briefly describe the organization's capacity to carry out the work. Include programmatic history and qualifications of key individuals that will oversee, lead, and execute programs. Proposer may cite any of the following as evidence of organizational capacity:

    a. Financial and/or compliance audit results
    b. Performance outcomes compared to peer organizations in Washington State that speak to the ability to perform the services proposed. For existing programs, please make sure to reference Attachment C: Budget and Performance Data
    c. Relevant trainings provided to front-line employees
    d. Other indicators of continuous improvement